

# UNITED YACHT

Why List "LOOKING UP" With United

Andrew Smith (410) 533-5362 UnitedYacht.com







United Yacht Sales was founded by Peter Schmidt in 2002 and remains a family-owned business to this day.

Peter has been a professional yacht broker for over 35 years and many of the brokers at United have at least 15-20 years of experience.





### United Yacht Sales has the largest network of yacht buyers and sellers of any firm.

United Yacht Sales has over 25 offices in the United States and Canada. We also have locations in the Bahamas, Mexico, Singapore, Monaco, Italy, Peru, and UAE.

United has over 165 professional yacht brokers on the team.

United averages over **1,000** yacht listings on the market every year.





### United Yacht Sales Has The Top Support Staff In The Industry

To ensure your yacht closing goes smoothly, United has a very experienced closing support team on staff that handles all of the closing documents.

United's marketing team is known as one of the best in the industry and will develop an individual advertising plan specifically for your yacht.









LOOKING UP will receive a professional photo shoot and a professional video shoot with drone footage.



LOOKING UP can receive a Matterport Production which allows anyone to virtually explore every room of yacht, from every angle.



## Your yacht can appear multiple times in print publications like Yachting Magazine and Power & Motor Yacht







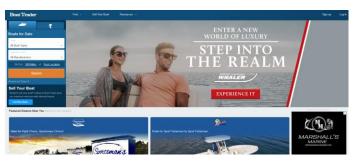
LOOKING UP will be entered into BOTH industry MLS systems. This will then feed your boat to UnitedYacht.com, Yachtworld, BoatTrader, and all other major brokerage firm websites for unprecedented exposure.



Yachtworld.com



UnitedYacht.com



BoatTrader.com



Your boat is automatically fed to all other major brokerage firm websites.





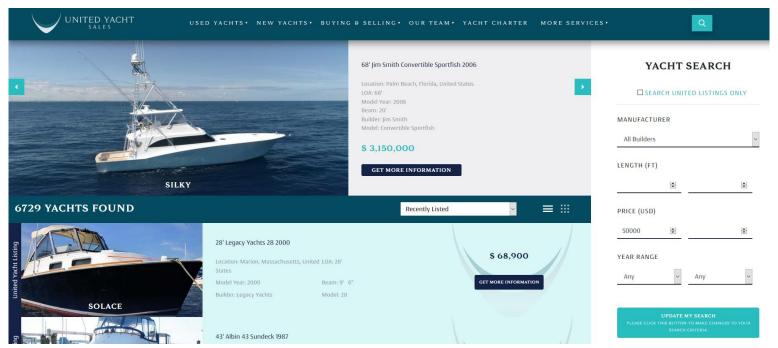






Your yacht will appear in the Featured Spaces on UnitedYacht.com on both the Homepage and Yacht Search Page. Thousands of visitors see these featured boats every day.

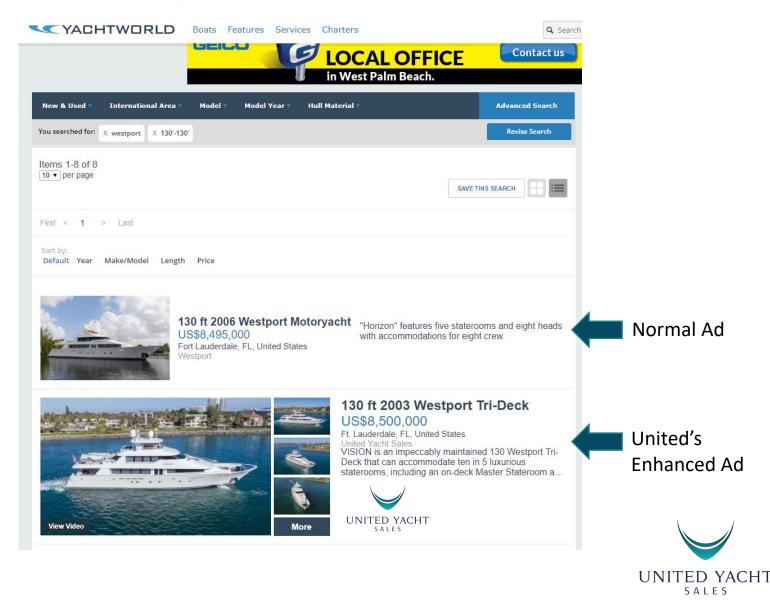




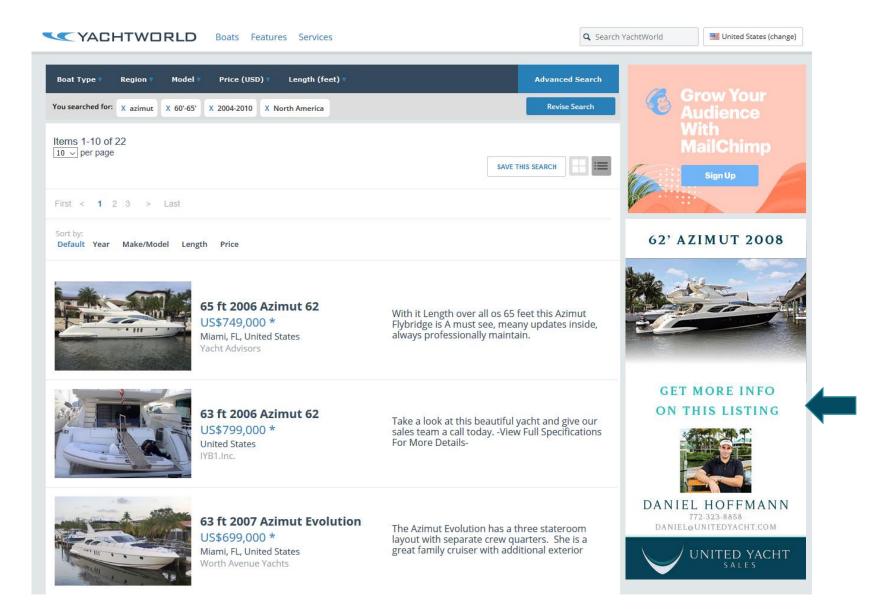


## LOOKING UP will appear on every major boating website in the world including:

- UnitedYacht.com
- Yachtworld.com
- \*Will also appear as an "Enhanced Ad" on Yachtworld.com giving it a larger listing.
- BoatTrader.com
- Boats.com
- Yatco.com
- \*In the MLS feed that powers most major yacht brokerage websites



## We will run a banner ad right on Yachtworld.com featuring your yacht. This will link directly to your yacht and target other 45'+ cruising boats.





## Your Yacht will be sent via email to every major brokerage firm multiple times, keeping it front of mind for every broker.

United Yacht Sales also has over 75,000 customers in our client email database.

Your yacht will appear multiple times in our emails sent all 75k recipients in the email database.



HOME ALL YACHTS OUR BROKERS BOAT VALUES CHARTER



The Palm Beach International Boat Show begins on March 28th and runs through March 31st.

Lauded as one of the industry's favorite boat shows for its location, proximity to downtown West

Palm Beach, parking, and nightlife, the Palm Beach Show has grown into one of the top 5 boat

shows in the entire country. We will be located on Ramp 6.

SEE OUR MAP OF THE BOAT SHOW

### SEE AT THE SHOW



CLICK HERE FOR MORE INFORMATIO

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### HATTERAS AND CABO YACHTS FEATURED AT THE PALM BEACH BOAT SHOW



Coming to the Palm Beach Boat Show March 28th through the 31st is an impressive line-up of new Hatteras Yachts and Cabo Yachts models. Hatteras Cabo Brand Manager Scott White will be at the show to answer any questions you may have and to offer a private walk-through of each model. S

EXPLORE THE HATTERAS/CABO MODELS AT THE SHO

### CAN A LOG DAMAGE THE HULL OF A



Just how dangerous can a 15-foot log floating in the ocean be? Imagine cruising at 20 knots and crashing into that log, unknowingly, in the middle of the night. The thought of a hole in your hull at 2am and 50 miles from shore is enough to make any captain nervous. Luckily for <u>Hatteras</u> Yachts owners, this scenario has been re-created in their New Bern, North Carolina factory.

WATCH THE VIDE

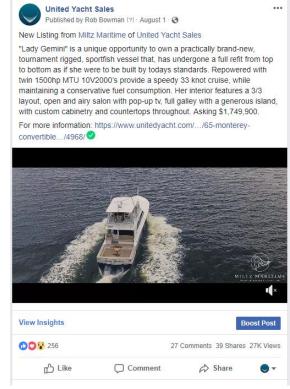


## LOOKING UP will be featured and "boosted" on United's social media account. Spending money on the post will make sure it is seen by tens of thousands of targeted people.

United's social media strategy ensures that your yacht is featured in the wealthiest cities globally to the most targeted individuals.

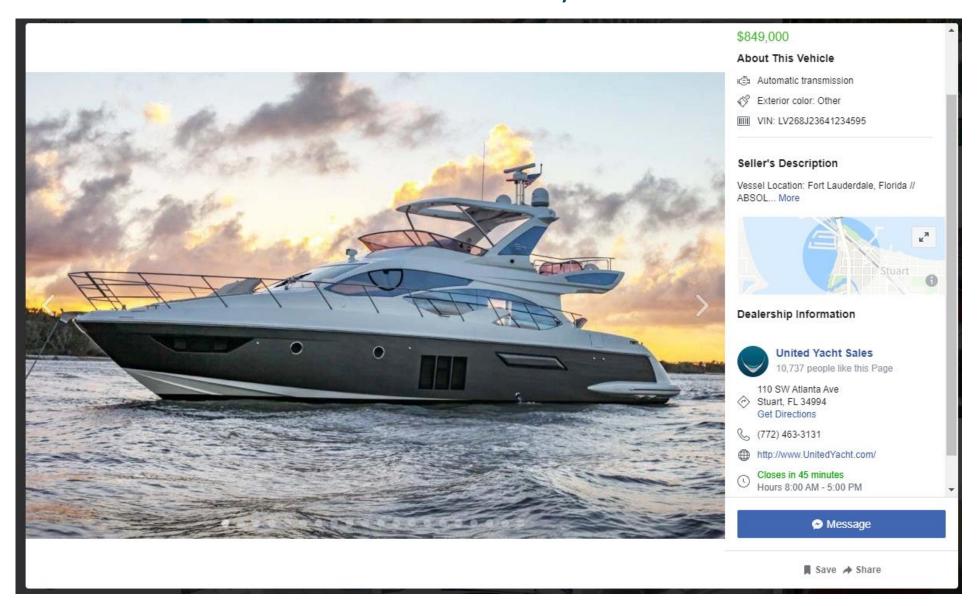
For example, we will "boost" your yacht to anyone on Facebook that's over 40 years old, lives in South Florida, subscribes to Yachting Magazine, and attends luxury events. We will get your boat in front of the right people whether it's social media, Google, or print.







We will also feed your boat directly to Facebook Marketplace where thousands of people visit each day.

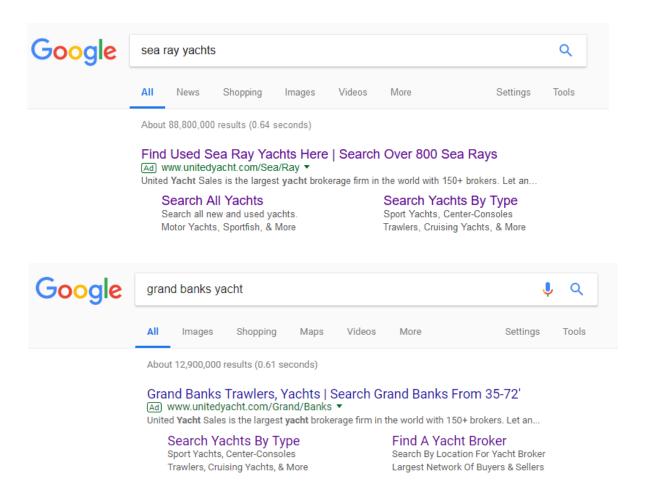




### United will create a Google Advertising campaign specifically for LOOKING UP!

United Yacht Sales will run a Google Pay-Per-Click campaign targeting anyone searching for a Regal and direct them RIGHT to your boat online.

Google ads combined with good photography, email marketing, and social media can be a winning combination to find a buyer for your yacht....fast!





### Here is a list of some of the performance-proven marketing tools we will be using to advertise your yacht.

Professional Photo Shoot
Professional Video Shoot
Yachting Magazine
Power & Motor Yacht
Yachtworld Listing / Enhanced Ad
Yachtworld Banner Ad Campaign
Social Media "Boost"
Google Monthly Ad Campaign
Industry & Consumer Email Marketing
Re-Marketing Through Google Content Network
Purchased "Boat Owner" Data to market to targeted boaters

United Yacht Sales' commitment to marketing and selling Looking Up is second to none.





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